



Executive Furnishings, Inc.

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Mr. Robert Jordan
Business Environments
8900 Chancellor Row
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To Whom It May Concern,

We are a New Hampshire based Contract Furniture Dealership working with companies across the US, handling furniture planning, procurement and installation services. Because of the large territory that we cover it is difficult to have our own installation team traveling the country, so we often have a need to subcontract this portion of the project. Recently we were working on a project in Dallas Texas and had the pleasure of working with Robert Jordan and his team at Business Environments.

Some of the most challenging obstacles we have encountered when subcontracting installation services in another part of the country is finding an outfit that will represent us well in front of our client when we are unable to be present ourselves. Trusting the people you have hired to represent your company as if it were their own and finding someone who will give the level of service our clients have grown to expect. Robert and his team was an asset to us from the beginning. He has structured one of the most efficient operations I have ever had the pleasure of working with.

From the time we requested a quote, Robert and Frank worked diligently and efficiently, even making an advanced site visit to ensure they could offer us a comprehensive quote that would not present any "surprise" charges when the final invoice arrived. All bases were covered from beginning to end, timely receiving and freight damage reports as product arrived at their facility, flawless installation services and timely completion of punch-list items. They also communicated well with our client, acting as liaison coordinating and scheduling site appointments during times that were most convenient for our client.

I would encourage anyone who is looking for installation and similar services to contact Robert and his team at Business Environments. They are true professionals who will not disappoint!

Matthew L. Tsopas
Operations Manager