



Waldner's
Business
Environments

215 Lexington Avenue
New York, New York 10018
T 212.696.7100
F 212.696.7699

125 Route 110
Farmingdale, New York 11735
T 631.844.9300
F 631.694.3503

811 Theodore Fremd Avenue
Rye, New York 10580
T 914.921.8500
F 914.921.0991

www.waldners.com

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Mr. Robert Jordan
Business Environments
8900 Chancellor Row
Dallas, TX 75247

To Whom It May Concern,

We are a New York based Contract Furniture Dealership working with companies across the US. We handle everything from furniture planning, procurement, move management, delivery and installation services. Because we service accounts throughout the country, it is difficult to have our own project management and installation team travel to every job site. We often have a need to subcontract this portion of the project. Recently we worked on a project in Addison, Texas. My team and I had the pleasure of working with Robert Jordan and his staff at Business Environments.

Some of the most challenging obstacles that we have encountered when subcontracting delivery and installation services in another part of the country is finding an outfit that will represent us well in front of our client when we are unable to be present ourselves. Trusting the people you have hired to represent your company (as if it were their own) and finding someone who will give the level of service our clients have grown to expect is often difficult. Robert and his staff were a great asset to us from the very beginning. Robert was able to structure one of the most efficient operations I have had the pleasure of working with.

From the time we requested a quote, Robert and Frank worked diligently and efficiently, even making a couple of advanced site visits to ensure they could offer us a comprehensive quote that would not present any "surprise" change orders when the final invoice arrived. They covered everything from the beginning of the project until the end of the project. We received timely reports, including when product was received into the warehouse, if there was any freight damage as product arrived at their facility, flawless delivery and installation services, as well as timely completion of punch-list items. Robert communicated well with our client, acting as a liaison and coordinating and scheduling site appointments during times that were most convenient for our client.

I would encourage anyone who is looking for installation and similar services to contact Robert and his team at Business Environments. They are true professionals who will not disappoint!

Erich De Joseph
Account Manger
Waldner's Business Environments